



# Azalea Charities, Inc.

Annual Meeting

October 15, 2011

*“We’re Giving Together”*



# Annual Meeting Agenda

- Vision
- *Election of Board of Directors for FY12*
- *Financials & FY12 Budget Approval*
- Team Azalea Charities Update
- *Election of Officers for FY12*

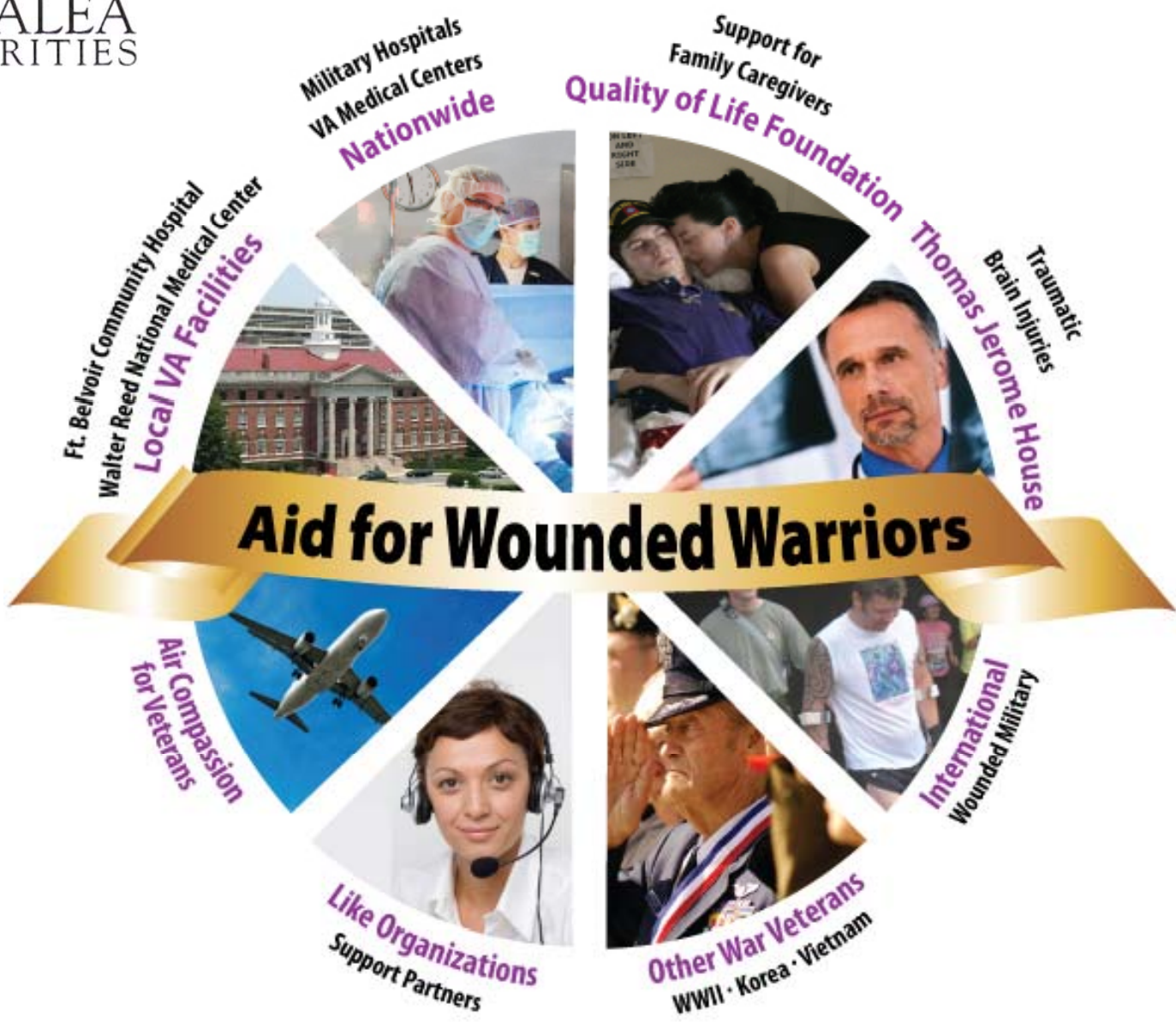
*Items in **Italic** require a motion from the floor and a call for a vote to approve*



# Vision



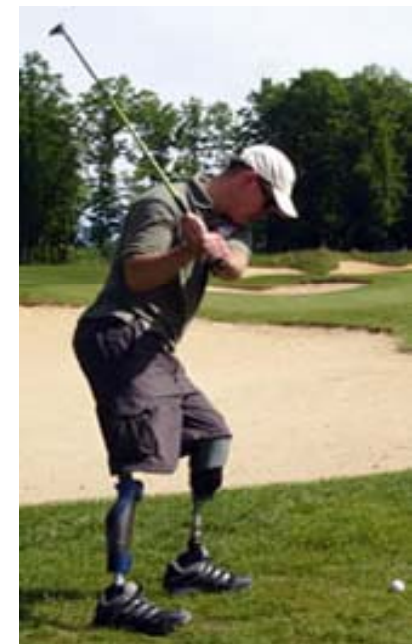
Frank Lasch  
Chairman of the Board





# AWW Sources of funds

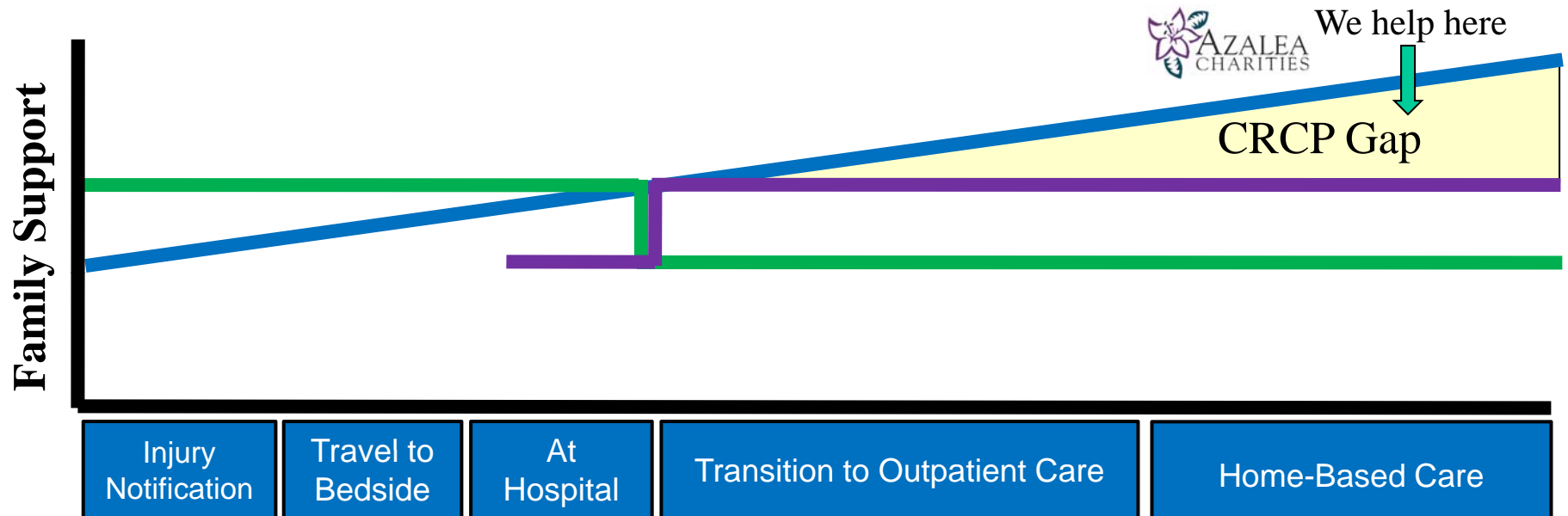
- Team Azalea Charities
- Chenega Federal Systems
- Modern Technology Services, INC.
- Prince Leopold d' Arenberg & Associates (European)
- Local & National Contributors
  - Network for Good
  - Tied the Leader
  - America's Charities
  - Giorgios & Winestyles





# How AWW Helps Fill The Gap

Source: The Wounded Warrior Family Care Report\*



- Represents Family Support Needs as Caregiver Responsibilities Increase
- Represents Military Services Wounded Warrior Program Family Support
- Represents Veterans Affairs Wounded Warrior Program Family Support
- △ Gap Filled by Community Resource Coordinator Program (CRCP)

\* [http://www.qolfoundation.org/images/wwfcr\\_report\\_web2.pdf](http://www.qolfoundation.org/images/wwfcr_report_web2.pdf)





# Community Charities sources of funds

- Azalea Classic
- Membership
- Special contributions (personal contacts)
- Club corporate fundraiser





## On-going Initiatives



**Virginia Racing Champion Dave Daniels,  
Azalea Charities Team Up For 2011 Racing  
Season**



**Helping to build an  
accessible home for  
a Wounded Warrior  
Family**

**Partnership with Quality  
of Life Foundation  
Home For a Hero**



**Aid for Wounded Warriors  
partners with Fresh & Easy  
Neighborhood Market to launch  
Side by Side limited edition  
California wines**

- Leverage inherent Board of Director capabilities to identify and execute new revenue generating opportunities
- Expanding support through the National Capital Area Chamber of Commerce network
- Leverage media opportunities to increase exposure
- Apply for Combined Federal Campaign (CFC)



# Election of Board of Directors





# Election of the Board of Directors

for FY 2012

(Effective 1 July 2011 to 30 June 2012)

- Proposed Board of Directors

*Per the Bylaws*

Frank E. Lasch (Chairman)

Cindy Fisko (Secretary)

Doug Taggart (President)

Tom Rachele (Treasurer)

*Nominated Members*

Thom Bradford

Maureen Caddigan

Kevin Cheezum

Ron Coleman

Kathy Frank

John Haneklau

George Kerr

Tony Lasch

Shannon Maxwell

Christopher Robertson

Bob Yeager

Karen Barlow

Donna Campbell

Dr. Michael Cheezum

Corrine Doerr

Peter Frank

William Healey

Arthur Lampros

Karen “Jack” Magnus

Dean Morehouse

Peter Robertson

Karen Yeager

Jim Caddigan

James Campbell

Frank Chichka

Doug Doerr

Robert Grasso

Joseph Hebert

Michael Lampros

Carolyn Maloney

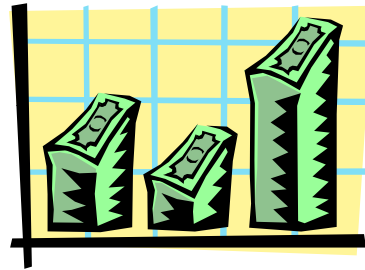
Larry Pergerson

Dr. Scott Stachelek

Debra Washington



# Financial Update



Thomas Rachele  
Chief Financial Officer  
(Treasurer)



# FY 11 Income Activity

- Two Major Fundraising Events: Azalea Charities Golf Classic and Marine Corps Marathon
- General Revenue Sources: Website donations, Membership, Event Contributions

## Total Income

\$332,126.96

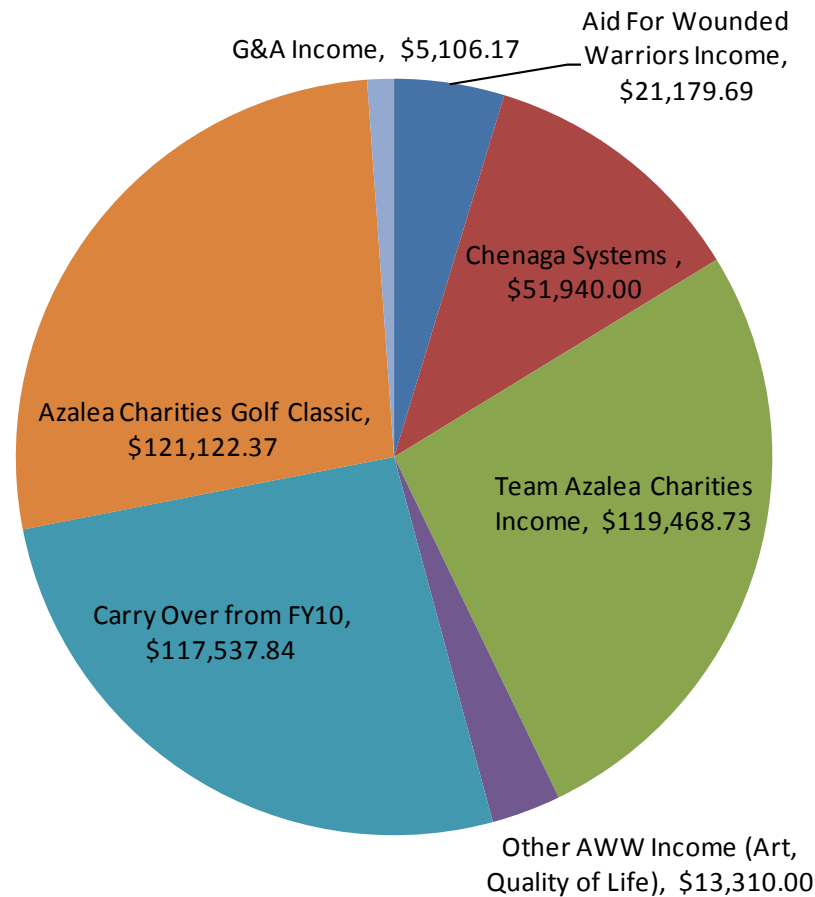
with

\$117,537.84

FY10 carryover

= \$449,664.80

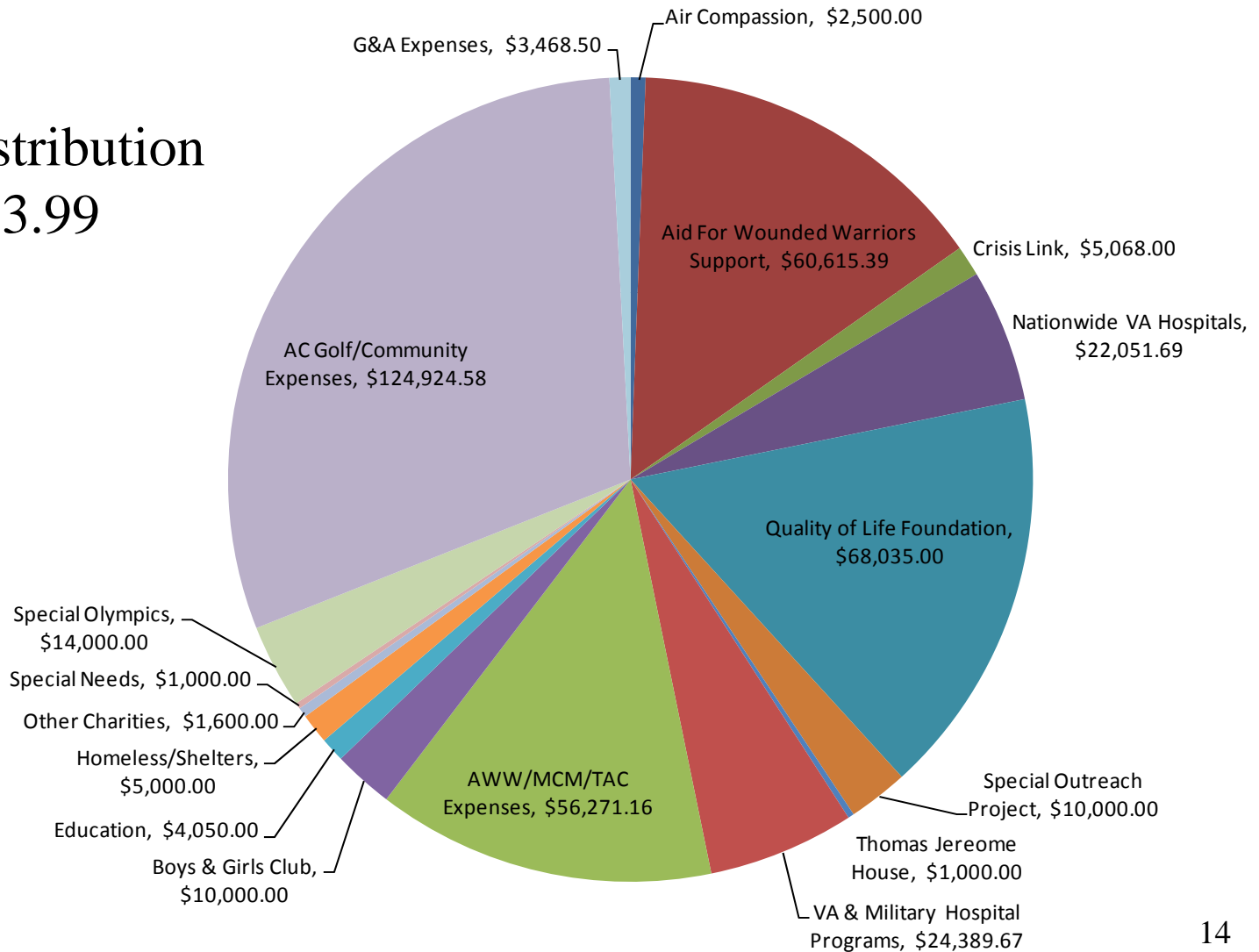
**Available Resources**





# FY 11 Expense Activity

Total Distribution  
\$ 413,973.99





## General & Administrative

- G&A Income was \$5,106.17
  - *Sources:* Bank Interest, Membership and Community inputs
- FY2011 G&A Expenses were \$3,468.50
  - *Attributed to:* Bank Fees, Insurance, Supplies, State Registrations, Subscriptions, Public Relations, Communications



# FY 2012 Budget Proposal

		<b>FY 2012 BUDGET</b>
<b>Aid to Wounded Warriors (AWW)</b>		
	GROSS INCOME	\$ 250,000.00
	LESS: Program Costs	42,000.00
	NET PROCEEDS Available for Distribution	<u>\$ 208,000.00</u>
<b>Community Charities Activity</b>		
	GROSS INCOME	\$ 100,000.00
	LESS: Program Costs	47,500.00
	NET PROCEEDS Available for Distribution	<u>\$ 52,500.00</u>
<b>General &amp; Administrative</b>		
	GROSS INCOME	\$ 5,500.00
	LESS: G&A Expenses	5,500.00



# Team Azalea Charities



**Doug Taggart**  
2011 MCM Coordinator  
Team Azalea Charities

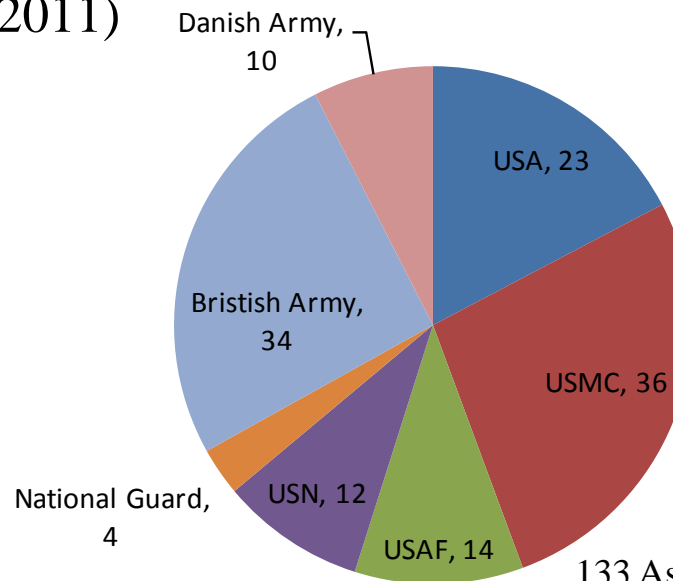
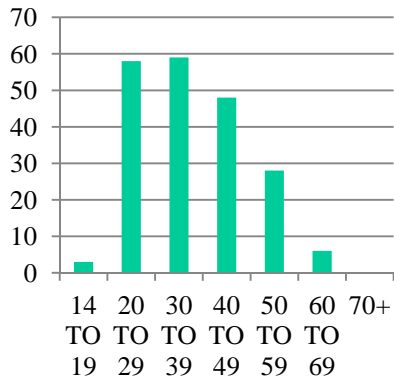
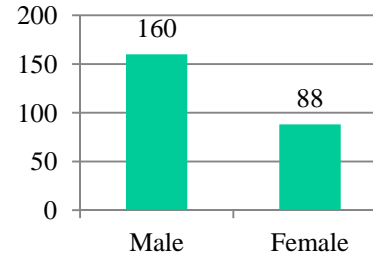




# Team Azalea Charities



- 2011 campaign: Fielding 248 athletes
- Team with Allied Forces Foundation for second year
- Total Revenue to date: 93K  
(goal is \$100k by 30 Nov 2011)
- Team makeup



133 Associated with military service  
78 Active Duty

## Special Thanks to Toni Aurilio

Toni is responsible for all data entry, shirt design and ordering and she is running in the MCM too!



# Election of Officers





# Election of the Officers

for FY 2012

(Effective 1 July 2011 to 30 June 2012)

- Proposed Officers (7)

- Frank E. Lasch, Sr., Chairman of the Board
- Douglas S. Taggart, President \*
- Kevin Cheezum, Senior Vice President
- Thomas Rachele, Chief Financial Officer \*
- Cindy Fisko, Secretary \*
- David G. Sarvadi, Esq General Counsel
- Scott Abell, Vice President Special Projects Golf

\* Executive Committee Officers of the Corporation are President, CFO (Treasurer) and Secretary



*“Working Together...  
Giving Together”*

*Tell a friend & keep in touch...  
visit our website at  
“[www.AzaleaCharities.org](http://www.AzaleaCharities.org)”*